Brittany Cummins, CSEP

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Education

Missouri State University – Springfield, Missouri Bachelor of Science, Management emphasizing Entertainment Management, May 2008

Current Experience

Destination St. Louis, Account Manager

March 2014 - present

- Actively qualify new leads and determine services required while managing budgetary requirements and exceeding client expectations through creative ideas and experiences.
- Develop proposals and contracts based on requested services and logistical details relevant to client's specific needs and wants
- Work with multiple accounts in various service needs under stringent deadlines.
- Fluent in venue capacities and nuances of those spaces in the greater St. Louis region.
- Exercise time management and client expectation.
- Assist in the development of timelines for events, manage vendor and client correspondence and execution.
- Manage client follow-ups and assist with the decision-making process.
- Maintain membership and leadership responsibility in hospitality organizations.

Previous Experience

MAC Meetings & Events, Associate Meeting & Event Planner

March 2009 - March 2014

<u>Previously:</u> Special Events Coordinator, Meeting Coordinator, Registration Coordinator, Registration Assistant

Emmis Communications, Promotions Assistant St. Patrick Center, Sports Trivia Championship Intern Cosmopolitan Events, Wedding Event Intern Missouri Sports Hall of Fame, Event Intern

August 2008 - May 2010 November 2008 - February 2009 July 2008 - December 2008 May 2007 - August 2007

2019-present

Skills

Proficient in all Microsoft Office including Word, Excel, Outlook, PowerPoint, & Publisher Proficient in WebEx and TelePresence Proficient in Canva

Professional Certification/Organization Membership

Certified Special Event Planner (CSEP)	2016-present
International Live Events Association (ILEA), Member	2012-present
International Live Events Association (ILEA), Board of Directors	

Vice President Elect
Director at Large (2010, 2010)

• Director at Large (2018-2019)

• Director of Hospitality (2014-2015)

• Director of Fundraising (2013-2014)

Alpha Chi Omega, *Various Roles* 2004-2008 Entertainment Management Association, *Member* 2006- 2008